

THE FREEDOM WRITERS DIARY TEACHER S GUIDE

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Gigantic Book of Teacher's Wisdom Erin Gruwell 2007-10-17 A collection of over 3,000 entries from hundreds of professors, scholars, politicians, and celebrities who offer thoughts on the art of teaching and the acquisition of knowledge.

Montessori in the Classroom Paula Polk Lillard 2013-09-04 What really happens inside a Montessori classroom? How do teachers teach? How do children learn? This fascinating day-by-day record of a year in the life of a Montessori classroom answers these questions by providing an illuminating glimpse of the Montessori method in action.

Reflections and Interpretations Torbjørn Ydegaard (Ed.) 2015-04-22 "Reflections and Interpretations" is an anthology on The Freedom Writers' methodology. It is an anthology for all those with a professional need for texts explaining, not only how The Freedom Writers' tools are being used, but also why they work so convincingly well. It is not an anthology of guidelines; it is an anthology of explanations based on theory. And it is an anthology written by Freedom Writer Teachers - who else could do it?

The Rape of the Lock Alexander Pope 1751

Homeschool Your Child for Free LauraMaery Gold 2009-08-04 For Families Who Want to Splurge on Education but Scrimp on Spending Are you considering homeschooling your child, but don't know where to go for the best educational resources? The Internet is an open door to the biggest library/laboratory the world has ever seen-and it's all at your fingertips for free! This never-ending source of information, adventure, and educational experiences for the entire family is now compiled in a complete curriculum for any age in Homeschool Your Child for Free. This invaluable guide to all the best in free educational material-from reading-readiness activities for preschoolers to science projects for teens-categorizes, reviews, and rates more than 1,200 of the most useful educational resources on the Internet and beyond. You'll discover: ·Legal guidelines and compliance requirements for home educators ·Complete curriculum plans for a comprehensive education, for preschool through high school ·Online lesson plans arranged by subject, from American history to zoology ·Teaching tips and motivators from successful homeschoolers ·And much, much more! "Wow! Everything I have been trying to organize-all in one book! This is going to be part of my resource library for the support group I lead. Thanks, ladies."-Kimberly Eckles, HIS Support Group Leader, Home Instructors I'm impressed! There are more sites and links than I knew existed. A great resource for homeschoolers."-Maureen McCaffrey, publisher Homeschooling Today

The World Book Encyclopedia 2002 An encyclopedia designed especially to meet the needs of elementary, junior high, and senior high school students.

A New East Asia Kazuko Mōri 2007 East Asia is normally identified as a group of countries lying along the western edge of the Pacific Ocean, but in recent years scholars have begun thinking about a new East Asia that is a community rather than a set of sovereign states. This regional community is a theoretical notion variously defined on the basis of economic or political relations, philosophical orientations, language or other criteria, with each standard producing a different set of boundaries. This book looks at the new East Asia from a Northeast Asian perspective, considering it both as a theoretical construct and a practical reality. The authors are Asian Studies specialists, mainly from Japan but with contributions from Korea and the United States, and they consider the trade and economic interaction, diplomacy, and security arrangements of East Asia. Prepared as part of a five-year research program conducted by Waseda University's 21st Century Center of Excellence for the Creation of Contemporary Asian Studies, the essays are published here in English for the first time.

PostSecret Frank Warren 2008 The instructions were simple, but the results were extraordinary. 'You are invited to anonymously contribute a secret to a group art project. Your secret can be a regret, fear, betrayal, desire, confession or childhood humiliation. Reveal anything - as long as it is true and you have never shared it with anyone before. Be brief. Be legible. Be creative.' It all began with an idea Frank Warren had for a community art project. He handed out postcards, asking people to write down a secret and post it to him, anonymously. The response was overwhelming. In under a year, Frank had over 10,000 cards which he posted on the website. The confessions were thought-provoking, funny and weird, touching on every aspect of human experience and revealing much about the state of modern life, and catapulting PostSecret to the status of global phenomenon. Superbly illustrated throughout, this book is a great conversation piece, fascinating to flick through, and almost unputdownable once you have.

The Freedom Writers Diary (20th Anniversary Edition) The Freedom Writers 2007-04-24 #1 NEW YORK TIMES BESTSELLER • The twentieth anniversary edition of the classic story of an incredible group of students and the teacher who inspired them, featuring updates on the students' lives, new journal entries, and an introduction by Erin Gruwell Now a public television documentary, Freedom Writers: Stories from the Heart In 1994, an idealistic first-year teacher in Long Beach, California, named Erin Gruwell confronted a room of "unteachable, at-risk" students. She had intercepted a note with an ugly racial caricature and angrily declared that this was precisely the sort of thing that led to the Holocaust. She was met by uncomprehending looks—none of her students had heard of one of the defining moments of the twentieth century. So she rebooted her entire curriculum, using treasured books such as Anne Frank's diary as her guide to combat intolerance and misunderstanding. Her students began recording their thoughts and feelings in their own diaries, eventually dubbing themselves the "Freedom Writers." Consisting of powerful entries from the students' diaries and narrative text by Erin Gruwell, The Freedom Writers Diary is an unforgettable story of how hard work, courage, and determination changed the lives of a teacher and her students. In the two decades since its original publication, the book has sold more than one million copies and inspired a major motion picture Freedom Writers. And now, with this twentieth-anniversary edition, readers are brought up to date on the lives of the Freedom Writers, as they blend indispensable takes on social issues with uplifting stories of attending college—and watch their own children follow in their footsteps. The Freedom Writers Diary remains a vital read for anyone who believes in second chances.

The Freedom Writers Diary Book Discussion Kit Erin Gruwell 2012 Overview: Straight from the front line of urban America, the inspiring story of one fiercely determined teacher and her remarkable students. As an idealistic twenty-three-year-old English teacher at Wilson High School in Long beach, California, Erin Gruwell confronted a room of "unteachable, at-risk" students. One day she intercepted a note with an ugly racial caricature, and angrily declared that this was precisely the sort of thing that led to the Holocaust - only to be met by uncomprehending looks. So she and her students, using the treasured books Anne Frank: The Diary of a Young Girl and Zlata's Diary: A Child's Life in Sarajevo as their guides, undertook a life-changing, eye-opening, spirit-raising odyssey against intolerance and misunderstanding. They learned to see the parallels in these books to their own lives, recording their thoughts and feelings in diaries and dubbing themselves the "Freedom Writers" in homage to the civil rights activists "The Freedom Riders." With funds raised by a "Read-a-thon for Tolerance," they arranged for Miep Gies, the courageous Dutch woman who sheltered the Frank family, to visit them in California, where she declared that Erin Gruwell's students were "the real heroes." Their efforts have paid off spectacularly, both in terms of recognition - appearances on "Prime Time Live" and "All Things Considered," coverage in People magazine, a meeting with US Secretary of Education Richard Riley - and educationally. All 150 Freedom Writers have graduated from high school and are now attending college. With powerful entries from the students' own diaries and a narrative text by Erin Gruwell, The Freedom Writers Diary is an uplifting, unforgettable example of how hard work, courage, and the spirit of determination changed the lives of a teacher and her students.

The authors' proceeds from this book will be donated to The Tolerance Education Foundation, an organization set up to pay for the Freedom Writers' college tuition. Erin Gruwell is now a visiting professor at California State University, Long Beach, where some of her students are Freedom Writers. *Mine Rehabilitation* John Crawford Hannan 1995

Command Mindset Ben Williams 2021-01-14 'Extraordinary. This book will inspire you to reach your full potential' Jason Fox Are you stuck in a rut? Do you have more to give? Do you dream of leading a different life? Ben Williams was struggling with drug addiction and battling suicidal thoughts when he saw an advert for the Royal Marines Commandos that changed his life forever. Serving ten years in the Commandos, he learnt important lessons about purpose, integrity, motivation and teamwork. Leaving the Commandos because of injury, Ben set up a coaching business that has helped high-performance companies and professional sports teams like the England Football Squad, coaching them in the build-up to their outstanding performance at the 2018 World Cup. Now Ben is sharing his principles for success. In Command Mindset, Ben reveals his process for achieving goals of any size to help you take your life to the next level. Inside you'll learn how to: - identify your personal inspirations and values - overcome your fears - set and achieve realistic goals - keep yourself motivated Whether you want to set up a business, run a marathon for the first time or learn a new skill, the Commando Mindset will help you reach your full potential and achieve anything you set your mind to.

Setting Limits in the Classroom Robert J. Mac Kenzie 2003 An updated guide to discipline for the classroom explains how teachers and school administrators can set clear limits and firm guidelines for students, offering suggestions on how to create a working structure, motivate students, establish a climate of cooperation and respect, end power struggles, and more. Original. 15,000 first printing.

The Montessori Home Ashley Yeh 2022-03-01 Calm the chaos and transform your home into a space that fosters curiosity, creativity, and independence Too often, the toys, games, and other materials meant to educate young children end up being a detriment instead. If you're overwhelmed and your kids are overstimulated, it's time to reset your space by applying the principles of the Montessori method at home so you can be a calmer, more attentive parent. Author and certified Montessori guide Ashley Yeh tackles each room of the home and explains how to provide young children with the accessibility they need to complete practical life skills on their own, tapping into their innate desire to "do it myself." Whether your child is an infant, toddler, or preschooler, there are simple and inexpensive changes you can make to foster independence and reduce the stress around mealtimes, bedtime, and leaving the house. Includes: -Introduction to the Montessori method, which emphasizes whole-child development and learning through experience -How to apply Montessori principles throughout the home so that children are able to complete practical, everyday tasks on their own -Over 75 simple activities for ages 0-5 -Essential Montessori resources and materials with DIY options

Maat, the Moral Ideal in Ancient Egypt Maulana Karenga 2004 Maat is the moral ideal of ancient Egypt whose texts contain information on Egypt's moral standards, its concepts of right from wrong, codes of behaviour and obligations. Written by a teacher of the tradition of Maat, this study is the first philosophical book that is based on a philologically and historically critical treatment of first-hand Egyptian material'. Focusing on the Maatian ideal rather than moral practices, Karenga discusses what Maat is and its place within the genre of philosophical ethics and morality, asking what it can contribute to modern African culture and values. Extracts are transcribed and translated into English.

The Language Police Diane Ravitch 2007-12-18 If you're an actress or a coed just trying to do a man-size job, a yes-man who turns a deaf ear to some sob sister, an heiress aboard her yacht, or a bookworm enjoying a boy's night out, Diane Ravitch's internationally acclaimed The Language Police has bad news for you: Erase those words from your vocabulary! Textbook publishers and state education agencies have sought to root out racist, sexist, and elitist language in classroom and library materials. But according to Diane Ravitch, a leading historian of education, what began with the best of intentions has veered toward bizarre extremes. At a time when we celebrate and encourage diversity, young readers are fed bowdlerized texts, devoid of the references that give these works their meaning and vitality. With forceful arguments and sensible solutions for rescuing American education from the pressure groups that have made classrooms bland and uninspiring, The Language Police offers a powerful corrective to a cultural scandal.

Zlata's Diary Zlata Filipovic 1995-01-05 Translated with notes by Christina Pribichevich-Zoric.

Teach with Your Heart Erin Gruwell 2008 The author describes her life and work as a teacher and advocate for at-risk youngsters, introducing the principles and practices of her innovative educational program designed to teach tolerance through literature and writing.

1,001 Pearls of Teachers' Wisdom Erin Gruwell 2011-05 Over 400 pages packed with quotations, inspiration, humor, and wisdom on the art of teaching.

"The Kingdom of God is Within You" graf Leo Tolstoy 1894 The Kingdom of God Is Within You, is a non-fiction book written by Leo Tolstoy. A philosophical treatise, the book was first published in Germany in 1894 after being banned in his home country of Russia. It is the culmination of thirty years of Tolstoy's thinking, and lays out a new organization for society based on a literal Christian interpretation. The Kingdom of God is Within You is a key text for Tolstoyan, nonviolent resistance, and Christian anarchist movements.

Letters to a Young Teacher Jonathan Kozol 2007-08-21 "This remarkable book is a testament to teachers who not only respect and advocate for children on a daily basis but who are the necessary guardians of the spirit. Every citizen who cares about the future of our children ought to read this."-Eric Carle, author of The Very Hungry Caterpillar and other classic works for children "Kozol's love for his students is as joyful and genuine as his critiques of the system are severe. He doesn't pull punches."-The Washington Post In these affectionate letters to Francesca, a first grade teacher at an inner-city school in Boston, Jonathan Kozol vividly describes his repeated visits to her classroom while, under Francesca's likably irreverent questioning, he also reveals his own most personal stories of the years that he has spent in public schools. Letters to a Young Teacher reignites a number of the controversial issues Jonathan has powerfully addressed in his bestselling The Shame of the Nation and On Being a Teacher: the mania of high-stakes testing that turns many classrooms into test-prep factories where spontaneity and critical intelligence are no longer valued, the invasion of our public schools by predatory private corporations, and the inequalities of urban schools that are once again almost as segregated as they were a century ago. But most of all, these letters are rich with the happiness of teaching children, the curiosity and jubilant excitement children bring into the classroom at an early age, and their ability to overcome their insecurities when they are in the hands of an adoring and hard-working teacher.

The Secret Holocaust Diaries 2011-03-21 The author documents her experiences during World War II through a secret diary she kept during her time in a concentration camp and the years following the war.

Bronx Masquerade Nikki Grimes 2002 While studying the Harlem Renaissance, students at a Bronx high school read aloud poems they've written, revealing their innermost thoughts and fears to their formerly clueless classmates.

Salmon at the Antipodes Sir Samuel Wilson 1879

The Toilet Seat Latha 2018-02-13 It is time to get sex out of the closet. Though sex is considered a 'dirty' word in Indian society, the indispensable role it plays in our lives cannot be denied. The Toilet Seat takes a good look at how sex is perceived and portrayed in society, the social stigma attached to sex, especially the premarital and extramarital kind, and the perversions that

suppression of sex can cause. The book reflects upon the grey areas in relationships, the hypocrisy of people and the so-called values that bind people in a knot, redefines perceptions, and dispels myths with respect to love, sex and the female orgasm. It also gives valuable suggestions to improve relationships by understanding the sexual needs of partners and talking about them openly. Well, what does the title of the book *The Toilet Seat* have to do with all this? Read on to find out.

Black Like Me John Howard Griffin 2006-04-01 This American classic has been corrected from the original manuscripts and indexed, featuring historic photographs and an extensive biographical afterward.

Teaching Hope The Freedom Writers 2009-08-18 Incredible stories of struggle, redemption, and the power of education from the teachers taught by Erin Gruwell and the #1 New York Times bestselling authors of *The Freedom Writers Diary* Don't miss the public television documentary *Freedom Writers: Stories from the Heart* "These are the most influential professionals most of us will ever meet. The effects of their work will last forever."—From the foreword by Anna Quindlen Now documented in a bestselling book, feature film, and public television documentary, the Freedom Writers phenomenon came about in 1994, when Erin Gruwell stepped into Room 203 and began her first teaching job out of college. Long Beach, California, was still reeling from the deadly violence that erupted during the Rodney King riots, and the kids in Erin's classroom reflected the anger, resentment, and hopelessness of their community. Undaunted, Erin fostered an educational philosophy that valued and promoted diversity, tolerance, and communication, and in the process, she transformed her students' lives, as well as her own. Erin Gruwell and the Freedom Writers went on to establish the Freedom Writers Foundation to replicate the success of Room 203 and provide all students with hope and opportunities to realize their academic potential. Since then, the foundation has trained more than 800 teachers around the world. *Teaching Hope* unites the voices of these Freedom Writer Teachers, who share uplifting, devastating, and poignant stories from their classrooms, stories that provide insight into the struggles and triumphs of education in all of its forms. Mirroring an academic year, these dispatches from the front lines of education take us from the anticipation of the first day to the disillusionment, challenges, and triumphs of the school year. These are the voices of teachers who persevere in the face of intolerance, rigid administration, and countless other challenges, and continue to reach out and teach those who are deemed unteachable. Their stories inspire everyone to make a difference in the world around them.

Durango Street Frank Bonham 1999-01-01 For use in schools and libraries only. Rufus Henry, a young parolee, jeopardizes his life when he refuses to cooperate with the neighborhood street gang.

What High Schools Don't Tell You (And Other Parents Don't Want You to Know)

Elizabeth Wissner-Gross 2007-07-19 From the author of *What Colleges Don't Tell You*, a plan to help parents of middle and early high school students prepare their kids for the best colleges In order to succeed in the fiercely competitive college admissions game, you need a game plan—and you have to start young. In this empowering guide, Elizabeth Wissner-Gross, a nationally sought-after college "packager," helps parents of seventh to tenth graders create a long-term plan that, come senior year, will allow their kids to virtually write their own ticket into their choice of schools. Parents should start by helping their kids identify their academic passions, then design a four-year strategy based on those interests. The book details hundreds of opportunities available to make kids stand out that most high school guidance counselors and teachers simply don't know about or don't think to share. This indispensable guide should be required reading for any parent whose child dreams of attending one of the country's top colleges.

Living Wisely Cynthia Heald 2020 *Living Wisely* contains a lifetime of tested insight and guidance from mentor, Bible-study writer, and best-selling author Cynthia Heald. Cynthia shares foundational biblical truths that will help you live a wise life and discern godly choices to make at every crossroads. *Living Wisely* points you toward the truths of Scripture so you can live well in the midst of a world that doesn't understand true wisdom. The book includes compelling stories from Cynthia's life, the lives of other women, and Scripture that inspire women to follow Christ's transformative way, no matter what. Includes Bible study questions that lead women into a deeper relationship with Christ.

The Cage-Busting Teacher Frederick M. Hess 2015-04-01 *The Cage-Busting Teacher* adopts the logic of Cage-Busting Leadership and applies it to the unique challenges and opportunities of classroom teachers. Detailed, accessible, and thoroughly engaging, it uncovers the many ways in which teachers can break out of familiar constraints in order to influence school and classroom practice, education policy, and school reform. "Cage-busting is concrete, precise, and practical," writes Frederick M. Hess. This invaluable book helps teachers understand why and how to revisit their assumptions and enables them to have greater impacts upon their schools and beyond. Based on interviews with hundreds of teachers, teacher advocates, union leaders, and others, Hess identifies the challenges teachers face, seeks concrete and workable solutions, and offers recommendations to put those solutions in place. A uniquely practical and inspiring book, *The Cage-Busting Teacher* is for educators who want to shape the schools and systems in which they work.

Bush, City, Cyberspace John Foster 2005-06-01 Aimed at academic, professional and general readers, *Bush, city, cyberspace* provides a snapshot of the state of Australian children's and adolescent literature in the early twenty-first century, and an insight into its history. In doing so, it promotes a sense of where Australian literature for young people may be going and captures a literary and critical mood with which readers in Australia and beyond will identify. The title of the work is intended to capture the fact that the field has changed dramatically in the century and a half that 'Australian children's literature' has existed, from the bush myths and heroism that inform the past and the present, through the recognition that the vast majority of authors and readers live in cities, to the third wave of 'cyberliterature' that incorporates multimedia, hypertext, weblinks and e-books - none of which lessens the enduring enthusiasm of practitioners and readers for books. *Bush, city, cyberspace* is not meant to be an encyclopedic volume. Rather, well-known, recent and/or award-winning works have been emphasised, with the addition of others where these help to illuminate particular points. The book is similar in coverage and approach to *Australian Children's Literature: An Exploration of Genre and Theme*, written by the same three authors and published by the Centre for Information Studies in 1995. In the intervening period, much has changed in the field, notable examples including the blurring of the dividing line between 'quality' and 'popular' literature; the blending of genres; the rise of a truly indigenous literature; the demise, to a significant extent, of 'Outbackery' in fiction; the acceptance of multiculturalism as the norm; and the advent of the literature of cyberspace, with new methods, and the sheer speed, of communication between writer and reader. All these trends, and others, are reflected in this work.

The Freedom Writers Diary Erin Gruwell 2007 Percy is incredibly accident-prone, and holds the dubious record of the most accidents. Percy has had a small rivalry with Harold, however, they are always willing to help each other when in trouble. **Declarations on Freedom for Writers and Readers** T. O. M. DEVINE 2020-04 Conceived and realised by Scottish PEN, this anthology of poetry and prose explores freedom of expression. The year 2020 marks the 700th anniversary of the Declaration of Arbroath, a letter to the Pope from the Scottish Nobles asking for the freedom to exist as a nation. The need to hear and understand each other is as urgent now as it ever was.

The English Patient Michael Ondaatje 2004 Nurse Hana, thief Caravaggio and soldier Kip are brought together in an abandoned Italian villa at the end of World War II by a nameless and hideously burned English patient.

The Freedom Writers Diary Teacher's Guide Erin Gruwell 2008-09-16 A standards-based teacher's guide from the educator behind the #1 New York Times bestseller *The Freedom Writers Diary*, with innovative teaching techniques that will engage, empower, and enlighten. Don't miss the public television documentary *Freedom Writers: Stories from the Heart* In response to thousands of letters and e-mails from teachers across the country who learned about Erin Gruwell and her amazing students in *The Freedom Writers Diary* and the hit movie *Freedom Writers*, Gruwell and a team of teacher experts have written *The Freedom Writers Diary Teacher's Guide*, a book that will encourage teachers and students to expand the walls of their classrooms and think outside the box. Here Gruwell goes in depth and shares her unconventional but highly successful educational strategies and techniques (all 150 of her students, who had been deemed "unteachable," graduated from Wilson High School in Long Beach, California): from her very successful "toast for change" (an exercise in which Gruwell exhorted her students to leave the past behind and start fresh) to writing exercises that focus on the importance of journal writing, vocabulary, and more. In an easy-to-use format with black-and-white illustrations, this teacher's guide will become the essential go-to manual for teachers who want to make a difference in their pupils' lives.

Reading for Our Lives Maya Payne Smart 2022-08-02 An award-winning journalist and literacy advocate provides a clear, step-by-step guide to helping your child thrive as a reader and a learner. When her child went off to school, Maya Smart was shocked to discover that a good education in America is a long shot, in ways that few parents fully appreciate. Our current approach to literacy offers too little, too late, and attempting to play catch-up when our kids get to kindergarten can no longer be our default strategy. We have to start at the top. The brain architecture for reading develops rapidly during infancy, and early language experiences are critical to building it. That means parents' work as children's first teachers begins from day one too—and we need deeper knowledge to play our positions. *Reading for Our Lives* challenges the bath-book-bed mantra and the idea that reading aloud to our kids is enough to ensure school readiness. Instead, it gives parents easy, immediate, and accessible ways to nurture language and literacy development from the start. Through personal stories, historical accounts, scholarly research, and practical tips, this book presents the life-and-death urgency of literacy, investigates inequity in reading achievement, and illuminates a path to a true, transformative education for all.

The Buffalo Writers Becky Dudley 2010-05-01 Upon returning on scholarship to an intense teacher-training and the Freedom Writers Institute in Long Beach, California, teacher Becky Dudley led her students to embark on a heart-wrenching, conscience-building, transformational journey through reading and writing. Since her student population is considered "at-risk," a study of the hard-hitting *Freedom Writers Diary* was appropriate. The study turned into "The Freedom Writers Curriculum Pilot Project," evolving then into the creation of *The Buffalo Writers Diary*. Students learned to see the parallels in the writing of others to their own lives and recorded their thoughts and feelings in the form of reflections which have led to life-changing results. This book is also a guide for any teacher who seeks to reform his/her own approach to educating today's youth, or any population in need of guidance and inspiration. "I have problems with drugs...now I'm confused about what I want in my life. I know that I want to study, but the problems I am having now are things I need help with...I don't know who can help me right now..." "I have been through all of that same stuff before in the past; No money, no food, no place to stay. My mom did everything she could, but she could not get a job because her health was bad. Our father did not support us, and left us alone and cold with nothing." "*The Buffalo Writers Diary* is our non-violent protest against all forms of abuse and addiction. Upon reading our words, it is our hope that the reader will undergo a change within him/herself." --Becky Dudley, Teacher and co-author/co-editor

Ace It! Bernie Weiss 2021-09-07 Looking for a competitive advantage that will set you apart from your colleagues and competition and take your sales game to the next level? Learn how sales champions win new business. Learn how they Ace It! With increased technological disruption and competitive pressure straining even the most established client relationships, generating new business revenue is more important than ever. Unfortunately, many salespeople are ill-equipped to make the vital transition from a more reactive account management style to a mindset that puts acquiring new customers at the center of their sales success. In *Ace It!*, iHeartMedia New York president Bernie Weiss provides a practical and accessible ten-step approach to selling that covers the whole sales journey, from finding prospects all the way to the start of new, and hopefully long-term, client relationships. Whether you're a sales novice who has recently switched careers, a recent college graduate just starting a sales job, a sales veteran in need of a boost to jumpstart a plateaued career, or a sales manager looking for an accessible guide to help train new hires to produce significant new revenue quickly, Weiss's book gives you the tools you need to sell more and sell better. Filled with proven, real-world techniques and scripts easily applied to any real-world sales situation, *Ace It!* shows you how to become a new business star who consistently beats budget even in today's challenging and fast-changing marketplace.

Ladder to the Moon Maya Soetoro-Ng 2013-03-26 From Maya Soetoro-Ng, sister of President Obama, comes a lyrical story relaying the loving wisdom of their late mother to a young granddaughter she never met. (Ages 4-8) Features an audio read-along performed by the author! Little Suhaila wishes she could have known her grandma, who would wrap her arms around the whole world if she could, Mama says. And one night, Suhaila gets her wish when a golden ladder appears at her window, and Grandma Annie invites the girl to come along with her on a magical journey. In a rich and deeply personal narrative, Maya Soetoro-Ng draws inspiration from her mother's love for family, her empathy for others, and her ethic of service to imagine this remarkable meeting. Evoking fantasy and folklore, the story touches on events that have affected people across the world in our time and reaffirms our common humanity. Yuyi Morales's breathtaking artwork illuminates the dreamlike tale, reminding us that loved ones lost are always with us, and that sometimes we need only look at the moon and remember.